

NOVEMBER 18, 2021

Oregon Entreprenuers Network

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## **WELCOME!**

The world fundamentally changed this year. As the Coronavirus evolved from pandemic to endemic, we began to reckon with our new realities and do what entrepreneurs do: solve problems! Tonight's **OEN Entrepreneurship Awards** finalists have forged solutions designed to help us adapt, whether in the world of work, in life, or in our relationship to the planet. In a word, they are helping us **FUTUREPROOF**.

This year marks OEN's 30th supporting startups in Oregon, and we're thrilled to have six past OEN Awardees back tonight for a special OEN 30th Anniversary Award. Many up-and-coming founders will follow in the footsteps of these successes and we're proud to welcome them back to reinvest in this community.

As always, this event comes together thanks to the generosity of many. Special thanks go out to the teams at Newmark, Stoel Rives, Cascade Seed Fund, Portland Seed Fund, Columbia Bank, Geffen Mesher, Goldman Sachs, Silicon Valley Bank, Pregame, and Brandlive. Also to everyone who is hosting a table or party, or who has given generous in-kind or volunteer support. Turrell Group and bobsmith.design continue to be heroes to OEN!

We wish you a sparkly evening of joy and celebration, whether online or at an Official Watch Party. Please post your photos in the chat and cheer on tonight's finalists!

Cheers, Amanda, Alex & Luis

Amanda Oborne (she/hers), Executive Director Alex Gamboa Grand (she/hers), Relationship Specialist Luis Balderas Villagrana (he/his), Program & Event Coordinator

### BRING IT, BRANDLIVE!

#### NETWORKING OPENS AT 5:30PM THURSDAY, NOVEMBER 18TH WWW.OEN.ORG

Thanks to an ongoing global pandemic, #OENAWARDS21 is happening on renowned virtual event platform, Brandlive - an Oregon success story in its own right and a finalist for the FUTUREPROOF Award!

## A QUICK TUTORIAL TO HELP YOU FIND YOUR WAY AROUND:

- To log in, simply fill in your first and last name and email address. (You can also add the event to your calendar if you do this early.)
- Jump on early to check out the program and learn more about the finalists, the judges, OEN's board of directors and our fabulous Emcee.
- If "Auto-Play" isn't enabled on your browser, press the "Play" icon and enjoy the show! Click Theater Mode to enlarge the screen.
- The chat is where it's at! Post comments, questions, emojis, photos and gifs to cheer on finalists and keep things lively!
- Having trouble? Seek out Luis from OEN in the chat once you're inside, or hit up <a href="mailto:info@oen.org">info@oen.org</a> if you're having trouble getting in.

EXPLORE AND HAVE FUN!

BRANDLIVE

#### SCHEDULE

#### **THURSDAY, NOVEMBER 18TH, 2021**

#### **COLD OPEN PROMPTLY AT 6PM!**

- Welcome
- Introduction of 30th Anniversary Finalists, Presented by Cascade Seed Fund
- 30th Anniversary Voting Opens
- Early Stage Finalists & Winner,
   Presented by Portland Seed Fund
- Development Stage Finalists & Winner, Presented by Columbia Bank
- Emerge Initiative Showcase, Presented by Black Founders Matter
- INTERMISSION
- 30th Anniversary Voting Closes
- InventOR Showcase,

Presented by Portland State University Center for Entrepreneurship

- Growth Stage Finalists & Winner, Presented by Forward/Slash, a branded division of Geffen Mesher
- **30th Anniversary Winner** Announced, *Presented by Cascade Seed Fund*
- FUTUREPROOf Finalists & Winner, Presented by Silicon Valley Bank
- Entrepreneurial Achievement Finalists & Winner, Presented by Goldman Sachs



#### **EVENT SPONSORS**

## NEWMARK























# GET YOUR SWAG ON!

We know you didn't \*technically\* join this event for the swag, but it is pretty darn sweet! Thanks to everyone who contributed to making the Swag Boxes happen...

NEWMARK **ABSCI PREGAME ARBORBROOK VINEYARDS** PUFFWORKS **AURORA** RIFE **BOZARTH BEVERAGES RFPIO DOCUMART SEELY MINT DREGS VODKA SLUMBERKINS** THE CRACKER KING **EASEENET XICO ECOTRUST** 

**HAPPY MOUNTAIN KOMBUCHA** 

#### **YOUR EMCEE**



#### **CIARA PRESSLER**

Ciara Pressler is an award-winning entrepreneur, frequent speaker, media guest expert, and the author of *Game Plan: Achieve Your Goals in Life, Career, and Business*. Known for breaking down business concepts into actionable strategy, she has worked with thousands of people across all sectors to create their game plan for success. Her Oregon-based company **Pregame** trains entrepreneurs, executives, and teams to level up, reach peak performance, and move forward faster. Over the past 15 years, Ciara has collaborated on team and business growth for MTV, A&E Networks, Conde Nast, Hearst, Wanderlust, Travel Portland, the City of Portland, and for innovative startups across the U.S. and around the world.

More at www.ciarapressler.com.

## THANKS TO OEN'S ANNUAL SPONSORS







GeffenMesher NEWMARK



















# OEN AWARD CATEGORIES

**OEN Entrepreneurship Award** categories and criteria were updated and refined this year. Six awards will be presented tonight: **Early Stage, Development Stage, Growth Stage, Entrepreneurial Achievement**, and unique to this year, the **OEN 30th Anniversary Award**, honoring a past awardee that has gone on to greatness, and **FUTUREPROOF**, recognizing a company poised to lead us into the future.

Nominations were submitted by the community and data verified by the OEN team. An enormous crew of volunteer judges evaluated every application based on four buckets of criteria: financial performance, market traction, leadership & culture, and social impact.

All finalists were interviewed via video call prior to final winner selection by the judging panel. The winner of the OEN 30th Anniversary Award will be selected by YOU the audience. **See page 16 for details on how to vote!** 

## 2021 IMPACT REPORT

After surviving 2020, OEN stabilized during 2021 and launched a new program, **Angel Oregon Tech**, in partnership with **TechfestNW**. We also launched a new partnership with **Black Founders Matter** called the **Emerge Initiative**, to support very early-stage founders of color. **Oregon Angel Food** was a tremendous success this year, and we are excited about the newly revised and updated categories and criteria for tonight's OEN Awards.

Relationship Specialist **Alex Gamboa Gran**d joined our team, as did **nine new board members**, in 2021. Together, the board and staff created a **Diversity, Equity & Inclusion Committee** and conducted a **three-year strategic planning process**.

Out of that planning work came the understanding that a key metric in OEN's success is the *amount of money we catalyze directly into local entrepreneurs*, so here's that math for 2021:

AOTech: \$140,000 investedOregonAF: \$225,000 invested

• Emerge Initiative: \$30,000 in total grants awarded

We catalyzed nearly \$400,000 into local startups in 2021!

## 2022 AND BEYOND

**BUT WAIT, THERE'S MORE!** Knowing how hard it is to land that first funding, especially as Oregon's angel investing community has gotten more sophisticated and moved slightly downstream, we want to double down on helping early-stage, growth-oriented founders.

Our goal within three years is to DIRECTLY CATALYZE \$1

MILLION INTO LOCAL ENTREPRENEURS, via our Angel Oregon
events, the Emerge Initiative, and new programming. That's
right — by 2024 we intend to be facilitating investments and
grants totalling \$1M per year into local startups!

**JOIN US.** Commit to buying a unit in one of the Angel Oregon investment funds, or make a one-time or recurring donation to OEN. Donations are tax deductible and can be made online right now!

www.oen.org/donate

## THE JUDGES

Special thanks to the huge community of volunteer judges, representing a diverse mix of the entrepreneurial community from different sectors, geographies and partner organizations.



1st Row: Alline Akintore Kabbatende, Amy Curry-Staschke, Amy Jermain, Ana Andueza, Anna Hope Kabongo 2nd Row: April Rinne, Ariel Ruben, Austin Alvarez, Cara Turano, Catherine Blanksby 3rd Row: Charla Mathwick, Chris Magana, Corey Schmid, David Steinhauer, DaWayne Judd 4th Row: Dwayne Johnson, Gina Chiotti-Hovey, Hazel Valdez, Heather Ellis, Himalaya Rao-Potlapally



1st Row: Irem Person, Jon Down, Jordana Barclay, Julie Harrelson, Kate Johnson 2nd Row: Kim Young, Linda Weston, Marcelino Alvarez, Marcus Carter, Mary Hull 3rd Row: Matt Sayre, Mike White, Naomi Derner, Nate Foos, Nathan Lillegard 4th Row: Pam Horan, Paul Evers, Randy Fernando, Rick Turoczy, Sce Pike 5th Row: Stanford Scriven, Wendy Kotila

#### OEN 30TH ANNIVERSARY AWARD

#### Presented by Cascade Seed Fund

Which of these companies best represents OEN's first 30 years?! The criteria is yours: Best financial performance? Biggest social impact? Best at putting Oregon on the map? Most delicious?

- □ Absci | Sean McClain Founder & CEO. Absci won the OEN Gamechanger Award in 2015 and the Launch/Startup Stage Award in 2017.
- □ Salt & Straw | Kim Malek Co-Founder & CEO, Tyler Malek - Co-Founder and Head of Innovation. Salt & Straw won the OEN Development Stage Award in 2014.
- □ Vacasa | Eric Breon Founder. Eric Breon was awarded the Entrepreneurial Achievement Award in 2015 and Vacasa won the OEN Growth Stage Award in 2018.
- □ **Wildfang** | *Emma Mcllroy* − *Founder & CEO*. Wildfang won the OEN Development Stage Award in 2013, and Emma Mcllroy was awarded the OEN Entrepreneurial Achievement Award in 2018.
- **Zapproved** | *Monica Enand Founder & CEO*. Monica Enand was awarded the OEN Entrepreneurial Achievement Award in 2016.
- ZoomInfo | Henry Schuck Co-Founder & CEO. ZoomInfo, then known as DiscoverOrg, won the OEN Growth Stage Award in 2015.

#### **VOTE NOW!**

Cast your vote on Brandlive. If you're not already in the show, log in with your phone using the QR code below. From inside the show broadcast, scroll below the player to see the list of finalists. Click your choice to win! Voting closes after intermission so don't delay...













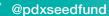








in @PortlandSeedFund



#### 2021 EARLY STAGE AWARD

Presented by Portland Seed Fund



Young Mountain Tea Rai Vable, Founder



Gabbi, Inc.
Kaitlin Christine, Founder & CEO



Erin McCune, Founder & CEO



#### PASS IT ON PROJECT

We're paying the bill. They're paying it forward.



#### DEVELOPMENT STAGE AWARD

Presented by Columbia Bank



#### The Renewal Workshop Jeff Denby & Nicole Bassett, Co-Founders



**Skypoint Cloud** *Tisson Mathew, Founder & CEO* 

## THE WILD

**The Wild**Gabe Paez, Founder & CEO



Due to systemic racism and resulting lack of generational wealth, many BIPOC founders do not have access to "friends & family" money to support the development of their startups at the earliest stages.

The **Emerge Initiative**, a partnership between **OEN** and **Black Founders Matter**, is designed to help level the playing field.

Independent committees led by **Himalaya Rao** selected three early-stage companies led by founders of color at AOTech and OregonAF to each receive \$5,000 non-dilutive grants to help develop their concepts.

OEN has committed to partnering with Black Founders Matter to create Emerge Initiative grants for every one of our Angel Oregon investment programs going forward. We believe in BFM's vision of helping bridge early-stage funding gaps for founders of color and investing to build a robust and diverse pipeline for later stage investment.

Together we'd like to thank all of this year's Emerge Initiative sponsors, including Prosper Portland, New Seasons Market, Columbia Bank, SheerID, Schwabe Williamson & Wyatt, and OEN.

#### 2021 EMERGE AWARDEES











masa

## VIRTUAL TABLES

Look at us, heeding public health guidance and gathering safely via virtual tables or small group watch parties! It's so nice to raise a glass together, even if from afar. Thanks to everyone hosting a Virtual Table or Official Watch Party and making it possible for this community to celebrate together!

Absci

**Alexander Connections** 

**Business Oregon** 

Cascade Seed Fund

Columbia Bank

Geffen Mesher

Keiretsu Forum

Kindle Consulting LLC

**Market of Choice** 

Newmark

**OEN** 

**OSU College of Business** 

Perkins & Co

**Perkins Coie** 

**PlusPoint Consulting** 

Silicon Valley Bank

Slumberkins

**Stoel Rives** 

**Tonkon Torp** 

**University of Portland** 

**Vantage Point Advisors** 

**VertueLab** 

**White Summers** 

# OFFICIAL WATCH PARTIES

PARTY HOST	LOCATION
OREGON VENTURE FUND	Lake Oswego
GOLDMAN SACHS	Portland
PORTLAND SEED FUND	Portland
U OF O, LUNDQUIST COLLEGE OF BUSINESS	Eugene
PSU CENTER FOR ENTREPRENEURSHIP	Portland
BANK OF AMERICA	Portland
EASEENET.COM	Portland
SOUTHERN OREGON UNIVERSITY	Ashland



From participating on AOTech and OregonAF investor diligence teams, to auditing the entrepreneur education programs, to helping judge the OEN Awards and volunteering for events, undergraduate and MBA students from across institutions of higher education in Oregon have been leveraging OEN's programming to build their own knowledge and networks in local entrepreneurship.

We're proud to welcome students to tonight's OEN Awards from University of Portland, University of Oregon's Lundquist College of Business, Oregon State University's College of Business, Southern Oregon University, and Portland State University's Center for Entrepreneurship.

Featured on the program tonight is a video from **InventO**R, the premier statewide college entrepreneurship program. Thank you to the presidents of **Portland State University, Rogue Community College** and **Oregon Institute of Technology**, as well as **The Lemelson Foundation**, for supporting student entrepreneurship in Oregon!



# AND THE 30TH ANNIVERSARY WINNER IS:



X

(Winner's name goes here. But you already knew that...)



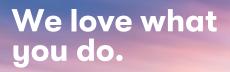
### IN MEMORIAM

We abruptly and unexpectedly lost a valuable, long-time member of OEN's sponsorship committee, **Peter Kwong** of **Perkins & Co.**, on June 18, 2021.

After an intense tax season, which had been extended due to the Coronavirus pandemic, Peter took his family on an incredible Hawaiian vacation. While snorkeling not far from shore, Peter succumbed to ROPE (Rapid Onset Pulmonary Edema). He was 51, and is survived by his wife and two children.

A diligent member of the Perkins' team for 18 years, Peter was a dedicated OEN volunteer throughout. He was a Portland Business Journal 40 Under 40 award winner, named a "significant alumni" by the University of Portland's School of Business, and was an avid soccer fan and coach.

We miss him dearly, and send healing wishes to his family and colleagues.







Congratulates all 2021 OEN Awardees

Flex up rapidly without sacrificing quality in accounting



// FORWARD/SLASH

# **GROWTH STAGE AWARD**

Presented by Forward/Slash, a branded division of Geffen Mesher



#### **Absci**

Sean McClain, Founder & CEO



#### RFPIO Inc.

Ganesh Shankar, CEO & Co-Founder, AJ Sunder & Sankar Lagudo, Co-Founders



#### **Slumberkins**

Kelly Oriard & Callie Christensen, Co-Founders & Co-CEOs



Partner with the bank trusted by 50% of US-based, venture-backed tech & life science companies.\*



#### FUTUREPROOF AWARD

Presented by Silicon Valley Bank



A Kids Company About Jelani Memory, Founder & CEO



**The Renewal Workshop**Jeff Denby & Nicole Bassett, Co-Founders



**Brandlive**Sam Kolbert-Hyle, President & CEO

Goldman Sachs
is proud to support
Oregon Entrepreneurs
Network
and congratulates the
2021 Awards Finalists.



# ENTREPRENEURIAL ACHIEVEMENT AWARD

Presented by Goldman Sachs





**Jelani Memory** Founder, A Kids Company About





Raj Vable Founder, Young Mountain Tea





Allie Magyar Founder & CEO, Hubb, Inc

## SHOW PRESENTERS



Stanford Scriven & Michael Goetz, Newmark



Mary Hull, Stoel Rives



Amanda Oborne, OEN



Julie Harrelson, Cascade Seed Fund



Lynn Le, Society Nine, Portland Seed Fund



Angela Jackson, Portland Seed Fund



Dave Hansen, Columbia Bank



Beth Nguyen, Geffen Mesher



Jane Ullman, Silicon Valley Bank



Andrew Parcel, Goldman Sachs



Ciara Pressler, Pregame

Special thanks to show producer Anna Zamir of Flock Event Design, as well as the team at Brandlive and Donovan Cassell of Turrell Group.

# FOUNDERS & FINALISTS



Allie Magyar, Founder & CEO, Hubb



Emma McIlroy Founder & CEO, Wildfang



Erin McCune Founder & CEO, Easeenet.com



Gabe Paez Founder & CEO. The Wild



Ganesh Shankar CEO & Co-Founder, RFPIO



Henry Schuck Co-Founder & CEO, ZoomInfo



Jeff Denby & Nicole Bassett,



Jelani Memory Founder & CEO, A Kids Company About



Kaitlin Christine Founder & CEO, Gabbi, Inc.



Kelly Oriard & Callie Christensen, Co-Founders & Co-CEOs, Slumberkins



Kim Malek Founder & CEO, Salt & Straw



Lisa Jurinka General Counsel, Vacasa



Monica Enand Founder & CEO, Zapproved



Founder, Young Mountain Tea



Sam Kolbert-Hyle President & CEO, Brandlive



Sean McClain Founder & CEO. Absci



Tisson Mathew Founder & CEO. Skypoint Cloud

## SAVE THE DATE: SEP 15 2021 OREGON AF



#### LIVE: IN PERSON:

Join Us For The Oregon Angel Food Grand Finale & Marketplace **LIVE** At The Redd On Salmon St!



